



**Eastern
Industrial
Services, Inc.**



Eastern Industrial Services, Inc.

Commercial and Industrial Contractors

401 Bellevue Road - Newark, Delaware 19713

Phone: 302-455-1400 Fax 302-454-9021

www.eastern-industrial.com



SERVICES

Success through Originality

NEW CONSTRUCTION – MAINTENANCE

Insulation: Industrial and Commercial - Tanks, Boilers, Piping, Ductwork and Removable Pads, etc.

Coatings: Industrial and Commercial Structural Steel, Piping, Tanks, Acid Proofing, Concrete

Scaffolding: Erection, Sales, Design, Rental

Fire Proofing: Field and Shop Allied - Columns, Beams, Skirts, Cable Trays, and Penetration Seals

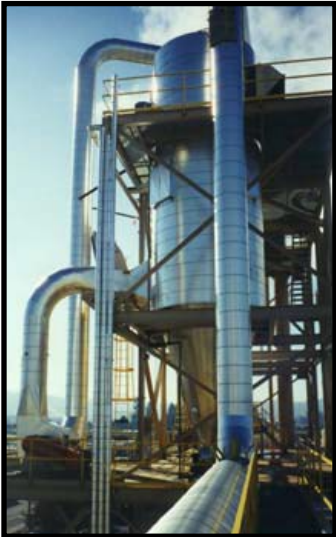
Energy Management: Certified Insulation Energy Appraisals*





Greetings

Success through Originality



Safety, Quality and Productivity are our standards.

At Eastern Industrial Services, Inc., we strive to keep this commitment – success through effectiveness – the ability to satisfy the customers' needs, desires and values within our scope of operations.

We face tomorrow and its changes with the knowledge that a satisfied customer will still be both our greatest motivator and asset.

Pete

**Pete Faverio
President
Eastern Industrial Services, Inc.**



ABOUT US

Success through Originality



Eastern Industrial Services offers multi-disciplinary industrial services to the commercial and industrial market sectors, assuring that safety, quality, and reliability are a priority in every job.

Our core disciplines include thermal insulation, scaffolding, coatings, firestopping and fire proofing. These are meshed with our hallmarks of total readiness, large project know-how, and fast response.

We have more than thirty years of service experience, and advanced capabilities in all our disciplines. The result is faster response, better customer relationships, consistent quality workmanship, and greatly improved customer facility operating efficiency. This also helps avoid costly subcontractor overlap and multi-sourcing inconvenience.

We are able to tailor our services to meet your specific needs, including major facility new construction, capital improvement, retro-fitting, and maintenance operation. A dedicated management consulting team stands ready to plan and execute your job to your total satisfaction. The level of experienced job supervision we offer is unmatched.

We believe that our employees are our greatest asset and we go to great lengths to recruit and keep the very best people. Our success is the result of a diverse and highly motivated workforce.

Every facet of our organization, from strategic planning to initial response, through field operations, quality assurance and delivery is subjected to rigorous scrutiny and demanding continuous improvement standards.

Our “can do” attitude has kept businesses coming back to Eastern Industrial Services, Inc. for their production needs.

Our wide range of professional products and services promotes a true “partnering” relationship with our customers.. We are steadfast in our commitment to continuous improvement; we strive to exceed your expectations, and set new quality standards for interactive Contracting and Supply services.



SAFETY

Success through Originality

The employees and management of Eastern Industrial Services, Inc. have adopted and embraced the safety goal of “Zero.” We take the approach that all injuries, illnesses, and incidents are preventable provided the correct planning and hazard assessments are in place.

Our field performance has established an industry-leading TRR of 0.00 for the past eight years and 1.7 million worker hours. This field performance is supported by our ISO14001-compliant safety program.

Our accomplishments have been recognized and awarded by many of our customers, not to mention the Association of Building Contractors, where we maintain the highest available Diamond Safety status and have been a three time National Safety Excellence Award winner.

Other companies talk about safety, we live it.

We Work Safe, Play Safe, and Live Safe





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SATISFIED CUSTOMERS

**DuPont Company
NE United States**

**W.L. Gore Associates
Elkton, MD**

**University of Maryland
Baltimore, MD**

**Dover Air Force Base
Dover, DE**

**Aberdeen Pr. Grounds
Aberdeen, MD**

**Braskem
Marcus Hook, PA**

**BP Lubes
Baltimore, MD**

**Praxair
Deepwater, NJ**

**Yuengling Brewery
Pottsville, PA**

**Johnson Matthey
Paulsboro, NJ**

**Amtrak
Wilmington, DE**

**Croda
New Castle, DE**

**Christiana Care
Delaware**

**Dow Chemical
Newark, DE**

**University of Maryland
Baltimore, MD**

**Delaware State Univ.
Dover, DE**

**Kraft Foods
Dover, DE**

**AdvanSix
Philadelphia, PA**

**Astra Zeneca
Wilmington, DE**

**Solvay Solexis
Thorofare, NJ**

**Eastman Chemical
Chestertown, MD**

**FMC
Newark, DE**

**Invista
Seaford, DE**

**Siegfried USA
Pennsville, NJ**

**University of Delaware
Newark, DE**

**NOCO Energy
Buffalo, NY**

**Banks Industrial
Marlton, NJ**

**Occidental Chemical
Pedricktown, NJ**

**Keystone Cement
Bath, PA**

**Evonik
Chester, PA**

**Formosa Plastics
Delaware City, DE**

**Plains Products
Philadelphia, PA**

**Port of Wilmington
Wilmington, DE**



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THERMAL INSULATION





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THERMAL INSULATION

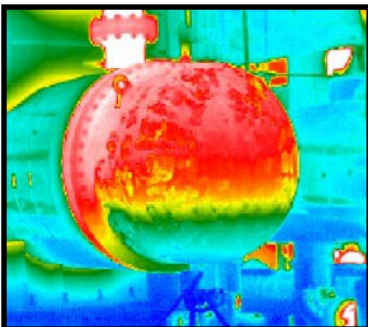
Eastern Industrial Services, Inc. provides an extensive variety of insulation services to varied industries. Our wide range of professional products and services promotes a true “partnering” relationship with our customers. The result is faster response, better customer relationships, consistent quality workmanship, and greatly improved customer facility operating efficiency. Most of all, costly subcontractor overlap and multisourcing inconvenience are avoided. We are steadfast in our commitment to continuous improvement; we strive to exceed your expectations, and set new quality standards for interactive Contracting and Supply services.



Total readiness, large project know-how, and fast response are just a few trademarks of Eastern Industrial Services, Inc. Whether your insulation need is lump-sum, not-to-exceed, or material contract service, we are geared for major facility new construction, capital improvement, retrofitting or maintenance operation.

OUR CAPABILITIES

- All phases of mechanical and equipment insulation, including but not limited to steam systems, chilled water systems, tanks, vessels, boilers, and ductwork
- Removable and reusable pads
- Design and engineering
- Budgeting
- Cost tracking & documentation
- Specification writing
- Material procurement
- Scheduling
- Work scope development



BENEFITS OF INSULATION

- Energy cost reduction
- Freeze protection
- Equipment failure protection
- Condensation control
- Employee safety
- Maintenance ease
- Environmentally Safe Products



COATINGS

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COATINGS

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Eastern Industrial Services, Inc. provides top-quality, professional painting services to thousands of satisfied commercial and industrial clients.

We are a full service painting contractor committed to excellence. We have the skilled workforce to bring results with minimal disruption and our efficiency and service provide value for any size facility.



As a fully insured, OSHA compliant painting contractor, we represent a security you can depend on time and time again.



Our success is due to two very important factors:

- We arrive at your premises, complete our work, and leave you with a fresh, clean environment when you return, without disrupting your work schedule. We paint - you work, uninterrupted - at no additional cost.
- We use the latest in modern equipment and the most advanced application techniques. Coupled with our knowledge and experience, we are able to perform any painting project to your complete satisfaction.

Call Eastern Industrial Services, Inc. for all of your coatings needs, including factories, warehouses, industrial complexes, offices, buildings, schools, hospitals, hotels, motels, churches, synagogues, nursing homes, storage tanks, municipal public works, postal facilities, libraries, etc.

We provide our commercial, industrial, and institutional clients with the following services: Roller, Brush, Airless and Conventional Spray Painting, Power Water Washing, Building Caulking & Waterproofing, Abrasive blasting, Graffiti Removal, Graffiti-Proof Coatings, Epoxy Coatings, Masonry Coatings, Elastomeric "Stretch" Coatings, Metal Protective Coatings, Tank Painting, Pipe Painting, Machinery Painting, Concrete & Metal Swimming Pool Painting, Fire Escape Painting, and much, much more.





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HISTORICAL PRESERVATION



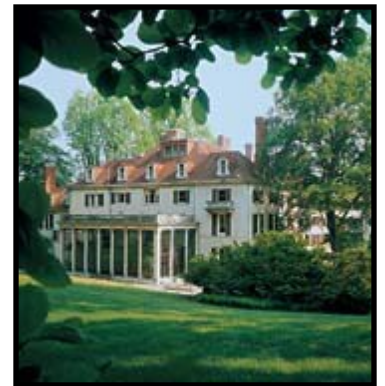


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HISTORICAL PRESERVATION

Eastern Industrial Services, Inc. provides top-quality, professionals to help you turn back the clock and peel away the years from your treasured property. The lapse of time and the ever changing environment have prematurely aged many special monuments of antiquity.

Our specialists will work with you to revitalize and restore the youth of your property. From identifying and selecting period correct colors to assuring proper techniques are used in the application process, Eastern Industrial Services, Inc. will walk with you every step of the way.



Let us accompany you on the journey to bring your beloved property to the fountain of youth.



SCAFFOLDING

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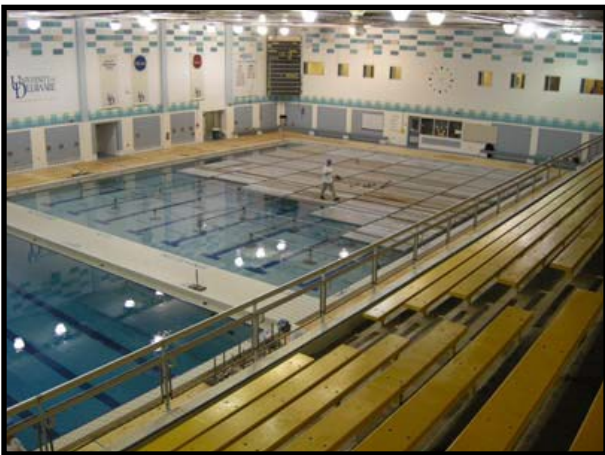


SCAFFOLDING

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Eastern Industrial Services, Inc. specializes in providing solutions to trade contractors for any scaffolding application: painting, stucco, masonry, glass, electrical, HVAC, shoring, asbestos removal, or multiple contractor activities.

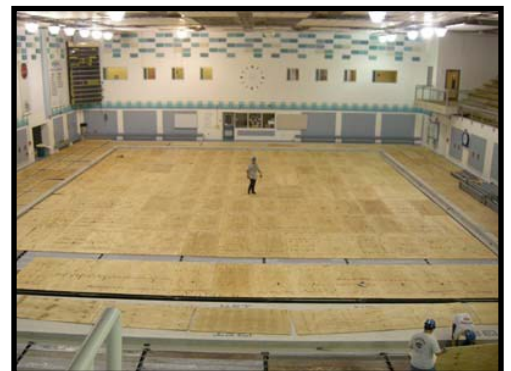
As a fully insured, OSHA compliant scaffolding contractor, we represent a security you can depend on time and time again.



Challenge us! Whether it's temporary shoring, chimneys, church steeples, above ceiling piping, auditoriums, industrial vessels, camera towers, or rolling towers, Eastern Industrial Services, Inc is ready to tackle any customer request to solve even the most difficult applications. We can even build it underwater if you need it!

Eastern Industrial Services, Inc will recommend the right product and service to meet your needs. We offer products for sale, rent or turnkey installations. Our crews are continuously trained and certified, and drug free.

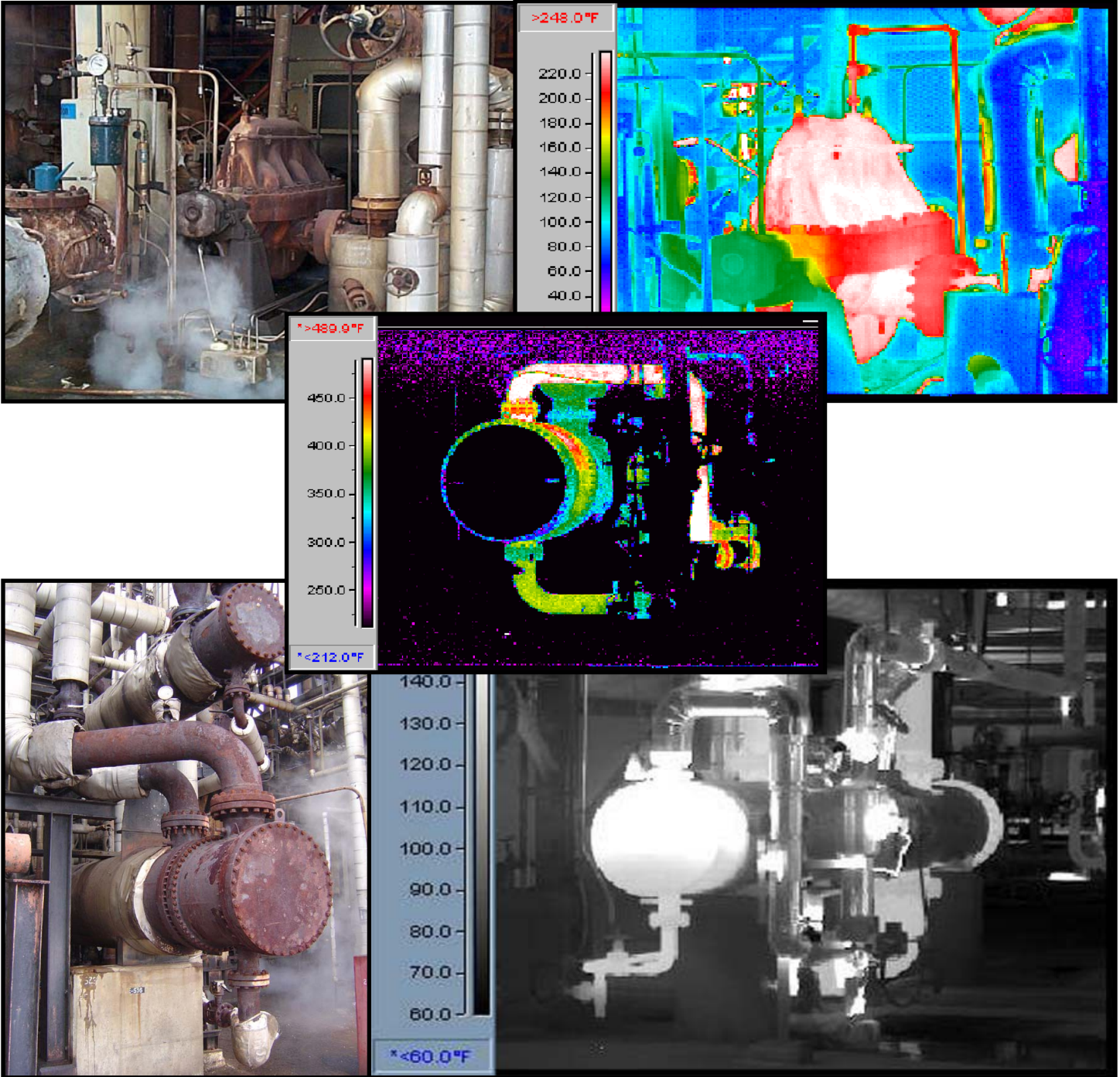
Eastern Industrial Services, Inc. offers a variety of safety training programs including Scaffold Competent Person and Fall Protection to help your company stay in Compliance with OSHA training. If you have a question about scaffolding or shoring safety, feel free to give us a call.





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ENERGY MANAGEMENT





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ENERGY MANAGEMENT

Eastern Industrial Services, Inc. provides state of the art thermal system insulation energy management. Our professional staff of NIA Certified Insulation Energy Appraisers will provide a detailed assessment of your insulated thermal systems. Using an industry standard software program, backed by the National Insulation Association, the evaluation provides you with the necessary tools to repair and rejuvenate your site insulation systems.

Our Customer Payback Program[®] calculates energy lost from your facility components and compares the loss with the gain that can be achieved by conducting repairs. Utilizing the valuation of this return on your investment, Eastern Industrial Services, Inc. assembles strategic work practices aimed at delivering the best value for the dollar. An immediate payback of 100% - 250% is typical for systems operating at elevated temperatures.

OUR CAPABILITIES

Certified Insulation Energy Appraisals
Infrared Thermographic Analysis
Strategic Work Package Assembly
Energy Savings - Customer Payback Program[®]

- Personnel Safety
- Process Improvement
- Freeze Protection
- Physical Location
- Environmental Impact
- Corrosion Under Wet Insulation (CUWI)

Value Engineering, Design Assistance, and Specification Preparation
Budgeting and Cost Tracking
Material and Labor Administration
Total Project Management – A True Turn Key Service



THE EISI DIFFERENCE

Many consultants claim to be able to assess your insulation and provide you with effective recommendations. Eastern Industrial Services, Inc. delivers the total service. From initial assessment through project execution, Eastern Industrial Services, Inc. is there to support your needs. We provide you with the high quality of workmanship you have come to know and expect from Eastern Industrial Services, Inc.. Contact us and see how we can make a difference at your facility.



FIREPROOFING

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FIREPROOFING

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Eastern Industrial Services, Inc. installs lightweight and dense fireproofing systems to structural steel and equipment supports in the shop and at the jobsite.



For new construction, Eastern Industrial Services, Inc. offers shop applied fireproofing, field applied fireproofing, or both. Structural steel members and equipment supports can be partially fireproofed at our shop, leaving the field connections bare. The field connections are fireproofed at the jobsite after erection. This combination offers significant cost savings and less manpower required to complete the work after erection, reducing congestion at the jobsite.

For field applied fireproofing and structural repairs, we have the expertise to offer you turn-key construction. Our crews can perform the scaffolding, demolition of existing linings (including abatement work), abrasive blasting, painting, and installation of the new fireproofing system. Our attention to detail and meticulous housekeeping combine to produce a cosmetically appealing finished product which will provide years of maintenance-free service.

Eastern Industrial Services, Inc. installs lightweight systems as well as dense concrete fireproofing. We provide first time installations, as well as restoration of deteriorated or fire damaged systems. We provide a superior design for lightweight fireproofing systems which offers increased protection against moisture encroachment, the leading cause of lightweight fireproofing system degradation.

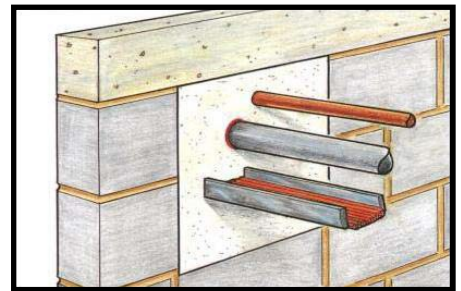
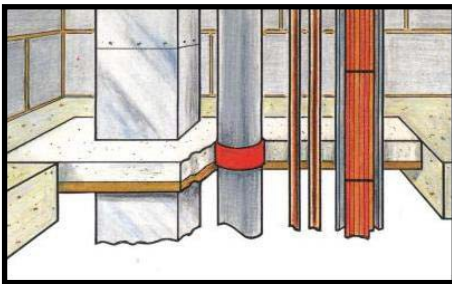


Please feel free to contact us so that we can discuss the specific requirements of your project. Whether you're in the planning stage or ready to build, we welcome the opportunity to assist you with system recommendations, cost estimates, and schedules.



FIRE SAFING

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FIRE SAFING

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Eastern Industrial Services, Inc. has been providing a full service Fire Safing program to building owners and contractors for over thirty years.

We are solely committed to properly training our installers with the most up-to date products and techniques to give you, the customer, the very best we have to offer. Whether you need Fire Safing for your curtain walls, cable trays, or pipe and duct penetrations, we will be there to help you.

Eastern Industrial Services, Inc. is certified to install all of the leading manufacturer's systems, including 3M, Hilti, Flame Stop and Tremco.

EISI, Keeping it Sealed, Keeping it Safe!



TECHNA-DUC®

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TECHNA-DUC®

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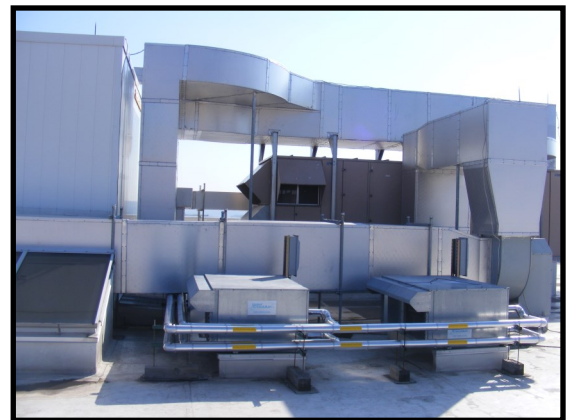


Eastern Industrial Services, Inc. is a certified installer* of Techna-Duc®, a patented pre-manufactured insulating panel system. The unit is manufactured as a four panel system, constructed of Dow Thermax Polyisocyanurate Insulation. The insulation is laminated in a two inch thick, multilayer arrangement delivering a thermal efficiency equal to R-14. The entire system is clad in a highly durable, impact resistant 0.032" thick aluminum jacketing. Once in place and

properly sealed, this system provides the ultimate insulation configuration for exterior heating, ventilation, and air conditioning ductwork.

Techna-Duc® is a shop fabricated panel system that can be constructed from "as built" drawings and installed with minimum required field alterations. The interlocking panels, crafted of high quality polyisocyanurate foam, do not promote the growth of mold or mildew. The panel system prevents air and water ingress, virtually eliminating air quality products.

Techna-Duc® is fabricated in a multi-layer arrangement for ease of installation over T.D.C. joint ductwork. Backed by a 20 year limited warranty, no other duct insulation system on the market today can match the overall delivered value of Techna-Duc®



OUR CAPABILITIES

- Certified Techna-Duc® Installers*
- Value Engineering, Design Assistance, and Specification Preparation
- Budgeting and Cost Tracking
- Material and Labor Administration

*Certified by P.T.M. Manufacturing, L.L.C.